

COUNTY PROFILE

Otter Tail Co.

Otter Tail Co. is a part of Economic Development Region 4, which is located in the Northwest Planning Region.

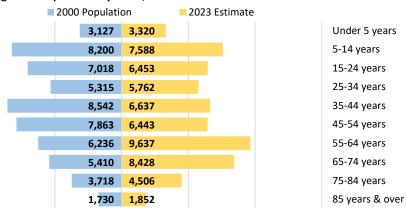
POPULATION CHARACTERISTICS



Otter Tail Co. is the 17th largest of the 87 counties in the state. Its population increased so far this decade, ranking as the 35th fastest growing in the state from 2020 to 2023. Otter Tail Co.'s population has an older median age than the state and a larger percentage of people aged 65 years and older. The population is aging, especially as the Baby Boom generation moves through the population pyramid (see Figure 1).

Table 1. Population by Age Group, 2023 Number **Percent** Under 5 years 3,320 5.5% 7,588 12.5% 5-14 years 15-24 years 6,453 10.6% 25-34 years 5,762 9.5% 35-44 years 10.9% 6,637 45-54 years 6,443 10.6% 55-64 years 9,637 15.9% 65-74 years 8,428 13.9% 75-84 years 4,506 7.4% 85 years & over 1,852 3.1% **Total Population** 100.0% 60,626 Source: Census 2023 Population Estimates, 2018-2022 ACS

Figure 1. Population Pyramid, 2000-2023



Otter Tail Co. suffered a negative natural increase - more deaths than births from 2020 to 2023, but also experienced net in-migration - meaning more people moved in than moved out. In addition to domestic in-migration, Otter Tail Co. welcomed net international in-migration gaining new Minnesotans from foreign countries (see Table 2).

| Table 2. Cumulative Estimates of the Components of Population Change, 2020-2023 | | | | | | | | |
|---|------------|----------|----------------------------------|---------|---------|---------------|----------|--|
| | Total | | April 1, 2020 to July 1, 2023 | | | | | |
| | Population | Natural | tural Vital Events Net Migration | | | | | |
| | Change | Increase | Births | Deaths | Total | International | Domestic | |
| Otter Tail Co. | 531 | -537 | 1,994 | 2,531 | 1,043 | 43 | 1,000 | |
| State of Minnesota | 31,111 | 40,368 | 207,857 | 167,489 | -11,352 | 34,624 | -45,976 | |

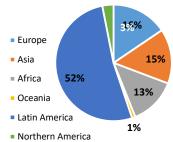
Source: U.S. Census Bureau, Population Estimates Program

Compared to the state, Otter Tail Co. has a smaller percentage of foreign-born residents. From 2010 to 2022, Otter Tail Co. saw a decrease in the number of foreign-born residents, though it was slower than the statewide increase.

| the number of foldight both residents, thought t was slower than the state wide increase. | | | | | | | | |
|---|---------------------------------|---------|-----------|---------|---------|--------|--|--|
| Table 3. Place of Birth for the Foreign Born | Otter Tail Co. Change 2010-2022 | | Minnesota | | | | | |
| Population, 2022 | Number | Percent | Number | Percent | Percent | Change | | |
| Foreign-born Population | 1,512 | 2.5% | -15 | -1.0% | 8.5% | 31.3% | | |
| Europe | 235 | 15.5% | -118 | -33.4% | 9.3% | -0.6% | | |
| Asia | 230 | 15.2% | -24 | -9.4% | 36.7% | 30.2% | | |
| Africa | 199 | 13.2% | 18 | 9.9% | 28.1% | 93.1% | | |
| Oceania | 14 | 0.9% | 10 | 250.0% | 0.4% | 20.4% | | |
| Americas: | 834 | 55.2% | 99 | 13.5% | 25.4% | 7.5% | | |
| Latin America | 787 | 52.1% | 124 | 18.7% | 22.9% | 9.0% | | |
| Northern America | 47 | 3.1% | -25 | -34.7% | 2.5% | -4.6% | | |

Source: U.S. Census Bureau, 2018-2022 American Community Survey

Figure 2. Place of Birth for the Foreign Born Population, 2022

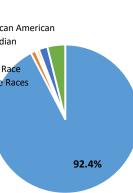


COUNTY PROFILE Otter Tail Co.

Otter Tail Co.'s population was becoming more racially diverse over time. Since 2011, the county's white population increased and the number of people of other races increased (see Table 4).

Figure 3. Population by Race, 2022

- White
- Black or African American
- American Indian
- Asian
- Some Other Race
- Two or More Races



| | Otter Tail Co. | | | Minnesota | | |
|--|----------------|---------|-----------------------------|-----------|-----------------------------|--|
| Table 4. Race and Hispanic Origin, 2022 | Number | Percent | Change from 2011-2022 | Percent | Change from 2011-2022 | |
| Total | 60,072 | 100.0% | 4.6% | 100.0% | 7.9% | |
| White | 55,494 | 92.4% | 0.3% | 79.7% | -0.4% | |
| Black or African American | 642 | 1.1% | 52.5% | 6.7% | 44.3% | |
| American Indian or Alaska Native | 148 | 0.2% | -53.6% | 0.9% | -10.2% | |
| Asian or Other Pac. Islanders | 331 | 0.6% | 6.1% | 5.1% | 37.1% | |
| Some Other Race | 1,137 | 1.9% | 189.3% | 2.3% | 84.7% | |
| Two or More Races | 2,320 | 3.9% | 233.8% | 5.3% | 159.6% | |
| Hispanic or Latino origin | 2,244 | 3.7% | 50.4% | 5.7% | 34.6% | |

Source: U.S. Census Bureau, 2018-2022 American Community Survey

Figure 4. Projections by Age Group, 2025-

POPULATION PROJECTIONS

According to the Minnesota State Demographic Center, Otter Tail Co.'s population is expected to grow from 2025 to 2035, with a rate of change that is slower than the projected statewide growth rate (4.5%). In addition to the overall growth, the number of people aged 65 years and older is expected to increase over the next decade (see Figure 4 and Table 5).

Table 5. Population Projections by Age Group, 2025-2035 2025 2035 Numeric Percent Otter Tail Co. **Projection** Projection Change Change Under 5 years 3,246 3,490 244 7.5% 5-14 years 7,356 7,222 -134 -1.8% 6,709 6.5% 7,147 15-24 years 438 25-34 years 5,903 6,560 657 11.1% 35-44 years 6,766 7,134 368 5.4% 6,601 8,027 1,426 21.6% 45-54 years 55-64 years 8,538 7,867 -671 -7.9% 65-74 years 9,656 8,998 -658 -6.8% 75-84 years 5,018 6,944 1,926 38.4% 85 years & over 2.032 2.381 349 17.2% **Total Population** 61,825 65,770 3,945 6.4%

2035 70,000 61,825 65,770 ■ 85 years & over 60.000 ■ 75-84 years 50,000 **□** 65-74 years **□** 55-64 years 40,000 ■ 45-54 years 30,000 ■ 35-44 years ■ 25-34 years 20,000 ■ 15-24 years 10,000 ■ 5-14 years □ Under 5 years 2025 Projection 2035 Projection

Source: Minnesota State Demographic Center

EDUCATIONAL ATTAINMENT

Otter Tail Co. has a lower percentage of adults (18 years & over) with at least a high school diploma than the state (93.0%), and a lower percentage of people with at least some college experience. Otter Tail Co. also has a higher percentage of people with an Associate's degree and a lower percentage of people with a Bachelor's degree or higher.

Percentage of the adult population (18 years & over) with at least a high school diploma:

91.9%

17% % 16%

Figure 5. Educational Attainment, 2022

8%

24%

28%

8%

☐ Less than high school

☐ High school graduate (incl. equiv.)

☐ Some college, no degree

■ Associate's degree

■ Bachelor's degree
■ Advanced degree

Source: U.S. Census Bureau, 2018-2022 American Community Survey

College-educated: 64.1% state: 68.5%

Associate's Degree: 15.6%
Bachelor's Degree: 17.1%
Advanced Degree: 7.7%

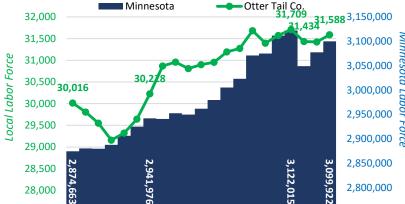
COUNTY PROFILE Otter Tail Co

Figure 6. Annual Labor Force Estimates

LABOR FORCE TRENDS

At 3.3%, Otter Tail Co. had a higher unemployment rate than the state in 2023. After the pandemic recession Otter Tail Co.'s unemployment rate declined compared to the 4.2% pre-pandemic rate posted in 2019. The number of unemployed workers actively seeking work in Otter Tail Co. increased over the past year, and is down compared to 2019.





Source: DEED Local Area Unemployment Statistics

Source: DEED Job Vacancy Survey, LAUS program

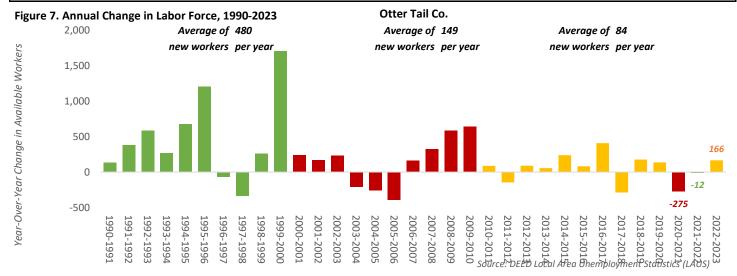
2,800,000

2,750,000

Labor force growth has slowed in recent years. After experiencing a net gain of workers each year from 1990 to 2000, Otter Tail Co. averaged an annual gain of new workers from 2000 to 2010, and most recently a gain of new workers since 2010 (see Figure 7). Moving forward, Otter Tail Co. is expected to add workers from 2025 to 2035 (see Table 6).

28,000

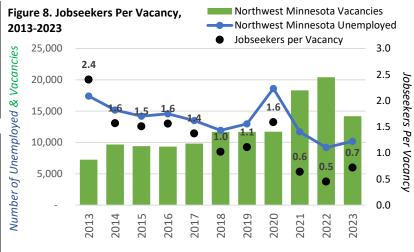
27,500



| Table 6. Labor Force | Labor Force Projection | | | |
|------------------------|------------------------|--------|--|--|
| Projections, 2025-2035 | 2025 | 2035 | | |
| 16 to 24 years | 4,401 | 4,784 | | |
| 25 to 54 years | 16,850 | 18,997 | | |
| 55 to 64 years | 5,984 | 5,514 | | |
| 65 years & over | 3,000 | 3,013 | | |
| Total Labor Force | 30,235 | 32,308 | | |

Source: Minnesota State Demographic Center, 2018-2022 ACS

The labor market had grown extremely tight in recent years, with less than 1 jobseeker per vacancy until the pandemic recession intervened in early 2020 and the number of unemployed workers spiked. In 2023, job vacancies in Northwest returned to pre-pandemic levels, but employers are still seeing challenges finding enough workers for open jobs (see Figure 8).



COUNTY PROFILE Otter Tail Co.

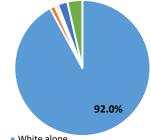
LABOR FORCE CHARACTERISTICS

shorter average commute time than the state.

Otter Tail Co. had a lower labor force participation rate than the state. The labor force in Otter Tail Co. is less racially diverse than the state (where 81.3% of workers are white alone), but is becoming more diverse over time.

| Ot | ter Tail Co. | | Minne | esota | Labor Force by Gender | |
|--|---|---|---|---|--|--|
| In Labor Force (available workers) | Labor Force Partic. Rate | Unemp. Rate | Labor Force Partic. Rate | Unemp. Rate | Male | Female |
| 29,834 | 61.5% | 5.3% | 68.7% | 4.0% | 16,102 | 13,709 |
| 1,630 | 60.6% | 6.0% | 53.0% | 9.8% | 949 | 680 |
| 2,556 | 86.6% | 11.4% | 83.1% | 6.7% | 1,228 | 1,327 |
| 10,713 | 87.2% | 5.5% | 88.8% | 3.5% | 5,832 | 4,883 |
| 5,612 | 87.9% | 4.3% | 87.8% | 2.9% | 2,990 | 2,622 |
| 6,693 | 70.1% | 3.5% | 72.8% | 3.1% | 3,555 | 3,135 |
| 2,113 | 25.3% | 5.0% | 27.6% | 3.3% | 1,240 | 870 |
| 498 | 7.9% | 4.6% | 6.6% | 3.2% | 308 | 192 |
| panic Origin | | | | | Figure 9. La | abor Force l |
| 27,451 | 60.5% | 4.2% | 67.8% | 3.4% | Race, 2022 | |
| 364 | 82.4% | 25.8% | 71.5% | 8.7% | | |
| 63 | 50.4% | 12.7% | 57.6% | 11.9% | | \\\ |
| 179 | 75.5% | 0.6% | 73.9% | 3.6% | | |
| 685 | 82.5% | 8.8% | 76.1% | 6.1% | | W |
| 1,061 | 70.6% | 25.4% | 74.3% | 6.6% | | |
| 1,150 | 82.0% | 18.9% | 77.0% | 6.3% | | |
| 20 to 64 years | | | | | | |
| 1,818 | 52.5% | 14.3% | 54.4% | 10.2% | | 92. |
| l Attainment, 25 | to 64 years | | | | | |
| 23,026 | 81.6% | 4.6% | 84.4% | 3.3% | | |
| 1,313 | 69.3% | 4.4% | 67.2% | 4.6% | | African Ameri |
| 5,263 | 75.6% | 1.5% | 76.8% | 2.5% | | n Indian & Ala |
| 9,771 | 83.5% | 5.0% | 85.1% | 3.6% | | Other Pac. Isla |
| 6,671 | 87.1% | 2.7% | 90.3% | 2.0% | Some Ot | her Race |
| | In Labor Force (available workers) 29,834 1,630 2,556 10,713 5,612 6,693 2,113 498 panic Origin 27,451 364 63 179 685 1,061 1,150 20 to 64 years 1,818 I Attainment, 25 23,026 1,313 5,263 9,771 | Otter Tail Co. In Labor Force (available workers) Labor Force Partic. Rate 29,834 61.5% 1,630 60.6% 2,556 86.6% 10,713 87.2% 5,612 87.9% 6,693 70.1% 2,113 25.3% 498 7.9% panic Origin 27,451 60.5% 364 82.4% 63 50.4% 179 75.5% 685 82.5% 1,061 70.6% 1,150 82.0% 20 to 64 years 1,818 52.5% 1 Attainment, 25 to 64 years 23,026 81.6% 1,313 69.3% 5,263 75.6% 9,771 83.5% | Cotter Tail Co. Labor Force (available workers) | Otter Tail Co. Minne Labor Force (available workers) Labor Force (available workers) Unemp. Rate Labor Force Partic. Rate 29,834 61.5% 5.3% 68.7% 1,630 60.6% 6.0% 53.0% 2,556 86.6% 11.4% 83.1% 10,713 87.2% 5.5% 88.8% 5,612 87.9% 4.3% 87.8% 6,693 70.1% 3.5% 72.8% 2,113 25.3% 5.0% 27.6% 498 7.9% 4.6% 6.6% panic Origin 27,451 60.5% 4.2% 67.8% 364 82.4% 25.8% 71.5% 63 50.4% 12.7% 57.6% 179 75.5% 0.6% 73.9% 685 82.5% 8.8% 76.1% 1,061 70.6% 25.4% 74.3% 1,150 82.0% 18.9% 77.0% 20 to 64 years 23,026 81.6%< | Cotter Tail Co. Labor Force (available workers) Force Partic. Rate Partic. Partic. Rate Partic. Partic. Rate Partic. | Cotter Tail Co. Minnesota Labor Force (available workers) Partic. Rate Male Partic. Rate Male Partic. Rate Partic. Rate Partic. Rate Male Partic. Rate Partic. Rate Male Partic. Rate Partic. Rate Partic. Rate Partic. Rate Male Partic. Rate Partic. |

Figure 9. Labor Force by Race, 2022



- White alone
- Black or African American
- American Indian & Alaska Native
- Asian or Other Pac. Islanders
- Some Other Race
- Two or More Races

A larger percentage of workers in Otter Tail Co. worked in the same county in which they live compared to the state. Otter Tail Co. also had a

Source: 2018-2022 American Community Survey, 5-Year Estimates

| | Otter Ta | il Co. | Minn | esota | | | |
|--|----------|---------|-----------|---------|--|--|--|
| Table 8. Commuting Characteristics, 2022 | Number | Percent | Number | Percent | | | |
| Worked in state of residence | 26,221 | 94.4% | 2,867,086 | 97.7% | | | |
| Worked in county of residence | 21,332 | 76.8% | 1,957,366 | 66.7% | | | |
| Worked out of county of residence | 4,889 | 17.6% | 909,720 | 31.0% | | | |
| Worked outside state of residence | 1,555 | 5.6% | 67,495 | 2.3% | | | |
| MEANS OF TRANSPORTATION TO WORK | | | | | | | |
| Car, truck, or van | 23,276 | 83.8% | 2,338,861 | 79.7% | | | |
| Public transportation (excl. taxicab) | 250 | 0.9% | 73,365 | 2.5% | | | |
| Other method (walk, bike, taxi, etc.) | 1,444 | 5.2% | 120,318 | 4.1% | | | |
| Worked at home | 2,778 | 10.0% | 399,103 | 13.6% | | | |
| TRAVEL TIME TO WORK | | | | | | | |
| Less than 10 minutes | 7,388 | 26.6% | 475,402 | 16.2% | | | |
| 10 to 19 minutes | 8,749 | 31.5% | 906,786 | 30.9% | | | |
| 20 to 29 minutes | 4,666 | 16.8% | 651,477 | 22.2% | | | |
| 30 to 44 minutes | 3,666 | 13.2% | 563,440 | 19.2% | | | |
| 45 to 59 minutes | 1,472 | 5.3% | 181,944 | 6.2% | | | |
| 60 or more minutes | 1,861 | 6.7% | 155,533 | 5.3% | | | |
| Mean travel time to work (minutes) | 21.5 | minutes | 23.3 | minutes | | | |

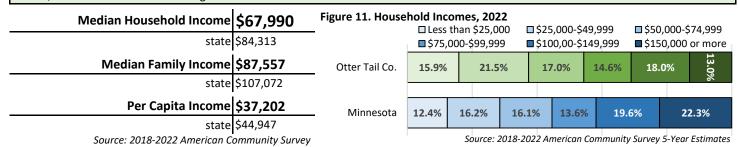
Figure 10. Time Leaving Home to go to Work, 2022 Otter Tail Co. ■ Minnesota 0% 20% 40% 12:00 a.m. to 5.0% 4:59 a.m. 5:00 a.m. to 5:59 10.8% a.m. 9.2% 6:00 a.m. to 6:59 19.3% 19.2% 7:00 a.m. to 7:59 32.2% a.m. 28.7% 8:00 a.m. to 8:59 13.7% a.m. 14.7% 9:00 a.m. to 18.9% 11:59 p.m. 23.5%

Source: 2018-2022 American Community Survey, 5-Year Estimates

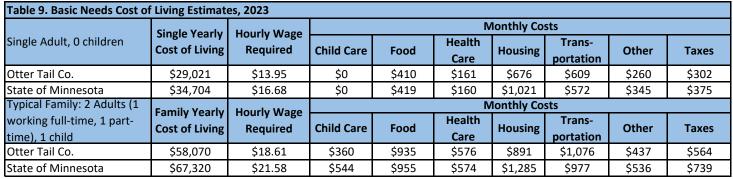
COUNTY PROFILE Otter Tail Co

INCOMES, COST OF LIVING, & HOUSING

Otter Tail Co. had a lower median household income than the state, and a higher percentage of households with incomes below \$50,000. Overall, Otter Tail Co. had the 51st highest median household income of the 87 counties in the state.



The cost of living has increased over the past 2 years with costs up in many areas. Otter Tail Co. had a lower cost of living than the state, with a required hourly wage of \$13.95 for a single person living alone to meet a basic needs cost of living, and an hourly wage requirement of \$18.61 for a typical family with 2 adults and 1 child (see Table 9).



Source: DEED Cost of Living tool

Otter Tail Co. had a lower median house value than the state, having the 27th highest value of the 87 counties in 2022. Otter Tail Co.'s housing stock was newer than the state's, with a higher percentage of units built since 2000 (see Figure 12).

| Table 10. Estimated Value of Owner- | Otter Ta | Minnesota | |
|-------------------------------------|----------|-----------|---------|
| occupied Housing Units, 2022 | Total | Percent | Percent |
| Total | 19,963 | 100.0% | 100.0% |
| Less than \$50,000 | 933 | 4.7% | 4.1% |
| \$50,000 to \$99,999 | 1,893 | 9.5% | 4.6% |
| \$100,000 to \$149,999 | 2,566 | 12.9% | 7.1% |
| \$150,000 to \$199,999 | 2,844 | 14.2% | 10.7% |
| \$200,000 to \$299,999 | 4,852 | 24.3% | 27.1% |
| \$300,000 to \$499,999 | 4,390 | 22.0% | 31.7% |
| \$500,000 or more | 2,485 | 12.4% | 14.7% |
| Median (dollars) | \$234,2 | \$286,800 | |

Source: 2018-2022 American Community Survey, 5-Year Estimates

0% 20% 10% 30% Otter Tail Co. ■ Minnesota 9.5% 2010 or later 7.8% 14.7% 2000 to 2009 23.2% 1980 to 1999 25.5% 23.7% 23.8% 1960 to 1979 12.7% 1940 to 1959 13.8% 16.1% 1939 or earlier

Figure 12. Year Structure Built, 2022

Median monthly owner costs, owner-occupied units with a mortgage

state \$1,818

Percentage of households with a mortgage spending 30% or more of their income on housing costs

28.3%

Median monthly rent costs

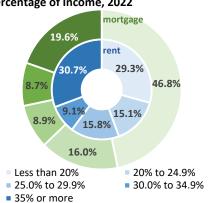
Percentage of renters spending 30% or more of their household income on rent

39.8%

state 46.7%

Source: 2018-2022 American Community Survey, 5-Year Estimates

Figure 13. Housing Costs as a Percentage of Income, 2022



COUNTY PROFILE Otter Tail Co.

OCCUPATIONS

At \$23.04 in 2024, wages were lower in Region 4 than the state. Overall, Region 4 had the 8th highest median hourly wage level of the 13 economic development regions in the state. Wages were highest for management occupations (\$46.14) and lowest for food preparation and serving related jobs (\$14.43) (see Table 11).

| Table 11. Occupational Employment & Wage Statistics, 2024 | | | | | | | |
|---|--------------------------|-------------------------------|------------------------|----------------------------------|-----------------------|--------------------------------|------------------------|
| | Region 4 | | | | State of Minnesota | | |
| Occupational Group | Median Hourly Wage | Estimated Regional Jobs | Share of Total Jobs | Regional Location Quotient | Median Hourly Wage | Estimated Statewide Jobs | Share of Total Jobs |
| Total, All Occupations | \$23.04 | 89,340 | 100.0% | 1.0 | \$25.22 | 2,881,100 | 100.0% |
| Management | \$46.14 | 4,990 | 5.6% | 0.8 | \$57.75 | 201,710 | |
| Business & Financial Operations | \$32.67 | 3,240 | 3.6% | 0.5 | \$39.26 | 202,700 | 7.0% |
| Computer & Mathematical | \$37.23 | 1,020 | 1.1% | 0.3 | \$50.83 | 98,240 | 3.4% |
| Architecture & Engineering | \$37.82 | 1,530 | 1.7% | 0.8 | \$42.97 | 58,320 | 2.0% |
| Life, Physical & Social Science | \$34.31 | 560 | 0.6% | 0.6 | \$39.93 | 29,220 | 1.0% |
| Community & Social Service | \$27.42 | 2,080 | 2.3% | 1.2 | \$27.92 | 57,930 | 2.0% |
| Legal | \$39.47 | 350 | 0.4% | 0.6 | \$51.15 | 19,040 | 0.7% |
| Education, Training & Library | \$25.33 | 6,470 | 7.2% | 1.3 | \$28.22 | 163,340 | 5.7% |
| Arts, Design, Entertainment & Media | \$23.86 | 850 | 1.0% | 0.8 | \$29.01 | 36,160 | 1.3% |
| Healthcare Practitioners & Technical | \$38.15 | 5,640 | 6.3% | 1.0 | \$43.01 | 184,410 | 6.4% |
| Healthcare Support | \$18.29 | 5,150 | 5.8% | 1.0 | \$18.07 | 169,580 | 5.9% |
| Protective Service | \$28.64 | 1,500 | 1.7% | 1.1 | \$28.87 | 45,860 | 1.6% |
| Food Preparation & Serving Related | \$14.43 | 8,410 | 9.4% | 1.2 | \$15.07 | 232,190 | 8.1% |
| Building, Grounds Cleaning & Maint. | \$18.65 | 3,040 | 3.4% | 1.2 | \$18.83 | 79,660 | 2.8% |
| Personal Care & Service | \$16.73 | 1,810 | 2.0% | 1.0 | \$17.60 | 59,420 | 2.1% |
| Sales & Related | \$17.63 | 8,050 | 9.0% | 1.1 | \$18.82 | 242,440 | 8.4% |
| Office & Administrative Support | \$22.22 | 10,350 | 11.6% | 0.9 | \$23.86 | 352,250 | 12.2% |
| Farming, Fishing & Forestry | \$21.66 | 240 | 0.3% | 2.2 | \$22.13 | 3,520 | 0.1% |
| Construction & Extraction | \$29.67 | 4,640 | 5.2% | 1.3 | \$32.44 | 110,960 | 3.9% |
| Installation, Maintenance & Repair | \$26.01 | 3,990 | 4.5% | 1.2 | \$29.54 | 104,530 | 3.6% |
| Production | \$22.80 | 7,860 | 8.8% | 1.2 | \$23.05 | 203,810 | 7.1% |
| Transportation & Material Moving | \$21.36 | 7,580 | 8.5% | 1.1 | \$19.80 | 225,820 | 7.8% |

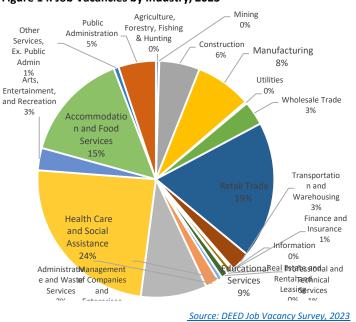
Source: DEED Occupational Employment & Wage Statistics, Qtr. 1 2024

JOB VACANCY SURVEY

Otter Tail Co. is a part of the Northwest planning region. There were 14193 job vacancies posted by employers in 2023, indicating extensive opportunity in the region, with openings across several occupations and industries (see Figure 14).

| Table 12. Northwest Job Vacancy Survey Results, 2023 | | | | | |
|--|-----------|---------|--|--|--|
| | Number of | Wage | | | |
| Occupational Group | Vacancies | Offer | | | |
| Total, All Occupations | 14,193 | | | | |
| Management | 180 | \$31.08 | | | |
| Business & Financial Operations | 162 | | | | |
| Computer & Mathematical | 49 | 700.00 | | | |
| Architecture & Engineering | 110 | \$30.65 | | | |
| Life, Physical & Social Sciences | 105 | \$26.90 | | | |
| Community & Social Service | 326 | \$22.39 | | | |
| Education, Training & Library | 668 | | | | |
| Healthcare Practitioners & Technical | 1,478 | \$28.94 | | | |
| Healthcare Support | 1,168 | | | | |
| Protective Service | 277 | \$23.55 | | | |
| Food Preparation & Serving Related | 2,518 | \$14.63 | | | |
| Building, Grounds Cleaning & Maint. | 594 | \$16.01 | | | |
| Personal Care & Service | 223 | | | | |
| Sales & Related | 1,918 | \$15.97 | | | |
| Office & Administrative Support | 508 | \$17.18 | | | |
| Construction & Extraction | 727 | , | | | |
| Installation, Maintenance & Repair | 609 | \$20.26 | | | |
| Production | 668 | \$20.44 | | | |
| Transportation & Material Moving | 1,263 | \$20.23 | | | |

Figure 14. Job Vacancies by Industry, 2023



COUNTY PROFILE Otter Tail Co.

OCCUPATIONS IN DEMAND

| Table 13. Northwest Planning Region Occupations in Demand, 2023 | | | | | | | |
|---|--|--|--|--|--|--|--|
| Less than High School | High School or Equivalent | Some College or Assoc. Deg. | Bachelor's Degree or Higher | | | | |
| Home Health and Personal Care Aides | Heavy and Tractor-Trailer Truck Drivers | Registered Nurses | General and Operations Managers | | | | |
| \$36,108/yr | \$54,491/yr | \$84,785/yr | \$77,521/yr | | | | |
| Retail Salespersons | Nursing Assistants | Police and Sheriff's Patrol Officers | Elementary School Teachers, Except Special Education | | | | |
| \$35,088/yr | \$40,033/yr | \$71,010/yr | \$64,121/yr | | | | |
| Cashiers | Licensed Practical and Licensed Vocational Nurses | Radiologic Technologists and Technicians | Secondary School Teachers, Except Special and Career/Technical | | | | |
| \$30,773/yr | \$54,946/yr | \$78,771/yr | \$66,299/yr | | | | |
| Teaching Assistants, Except Postsecondary | Automotive Service Technicians and Mechanics | Dental Hygienists | Accountants and Auditors | | | | |
| \$38,126/yr | \$47,486/yr | \$85,989/yr | \$64,893/yr | | | | |
| Stockers and Order Fillers | Bookkeeping, Accounting, and Auditing Clerks | Civil Engineering Technologists and Technicians | Substitute Teachers, Short-Term | | | | |
| \$40,709/yr | \$48,131/yr | \$71,227/yr | \$46,162/yr | | | | |
| Janitors and Cleaners, Except Maids and | Substance abuse, behavioral disorder, and mental health counselors | Paralegals and Legal Assistants | Medical and Health Services Managers | | | | |
| \$38,122/yr | \$49,479/yr | \$59,200/yr | \$102,974/yr | | | | |
| Cooks, Restaurant | Machinists | Occupational Therapy Assistants | Child, Family, and School Social Workers | | | | |
| \$36,830/yr | \$51,295/yr | \$59,627/yr | \$63,680/yr | | | | |
| Food Preparation Workers | Electricians | Computer Network Support Specialists | Preschool Teachers, Except Special Education | | | | |
| \$31,855/yr | \$65,524/yr | \$70,049/yr | \$37,999/yr | | | | |
| Miscellaneous Assemblers | Bus and Truck Mechanics and Diesel | Surgical Technologists | Pharmacists | | | | |
| and Fabricators \$40,826/yr | Engine Specialists \$59,152/yr | \$64,809/yr | \$140,993/yr | | | | |
| First-Line Supervisors of Retail Sales Workers | Paramedics | Industrial Engineering Technologists and Technicians | Physical Therapists | | | | |
| \$46,395/yr | \$64,134/yr | \$60,791/yr | \$98,061/yr | | | | |

Source: DEED Occupations in Demand

Otter Tail Co. is a part of the Northwest planning region, which is projected to see a 3.9% increase in employment levels over the next decade. In addition to new jobs created, there will be a much larger number of exit openings (see Figure 15).

| Table 14. Regional Industry Employment Projections, 2022-2032 | | | | | |
|---|---------------------------|-----------------------------------|-------------------|--|--|
| Northwest Disputes Design | Estimated Employment 2022 | Projected Employ- ment 2032 | Percent Change | | |
| Northwest Planning Region Total, All Industries | 265,321 | 275,647 | 3.9% | | |
| , | • | , | | | |
| Natural Resources & Mining | 6,095 | 6,335 | 3.9% | | |
| Utilities | 1,126 | 1,125 | -0.1% | | |
| Construction | 11,719 | 12,715 | 8.5% | | |
| Manufacturing | 29,871 | 31,429 | 5.2% | | |
| Wholesale Trade | 12,936 | 14,034 | 8.5% | | |
| Retail Trade | 27,705 | 27,590 | -0.4% | | |
| Transportation & Warehousing | 5,579 | 5,997 | 7.5% | | |
| Information | 2,451 | 2,470 | 0.8% | | |
| Finance & Insurance, Real Estate | 8,067 | 8,366 | 3.7% | | |
| Professional Services & Mgmt. of Compani | 5,609 | 6,152 | 9.7% | | |
| Admin. Support & Waste Mgmt. | 4,192 | 4,460 | 6.4% | | |
| Educational Services | 22,849 | 22,989 | 0.6% | | |
| Health Care & Social Assistance | 36,421 | 38,978 | 7.0% | | |
| Leisure & Hospitality | 24,958 | 26,706 | 7.0% | | |
| Other Services | 9,824 | 10,129 | 3.1% | | |
| Public Administration | 24,161 | 24,869 | 2.9% | | |

Source: DEED 2022-2032 Employment Outlook

Figure 15. Regional Occupational **Employment Projections. 2022-2032**

| Employment Projections, 2022-2032 | | | | | | |
|--|-------|---------------------|--------|--|--|--|
| ■ From employment growth ■ From exit opening | | | | | | |
| -5,(| 000 | 5,000 | 15,000 | | | |
| | | | | | | |
| Management Occupations | 994 | 6,607 | | | | |
| Business and Financial | 514 | 3,361 | | | | |
| Computer and | 324 | 695 | | | | |
| Architecture and | 338 | 1,122 | | | | |
| Life, Physical, and Social | 108 | 475 | | | | |
| Community and Social | 578 | 2 ,713 | | | | |
| Legal Occupations | 38 | 340 | | | | |
| Educational Instruction and | 511 | 7,826 | | | | |
| Arts, Design, | 129 | 2 ,518 | | | | |
| Healthcare Practitioners | 1,065 | 5,003 | | | | |
| Healthcare Support | 1,222 | 9,828 | | | | |
| Protective Service | 152 | 2 ,152 | | | | |
| Food Preparation and | 869 | 17,902 | | | | |
| Building and Grounds | 494 | 6,547 | | | | |
| Personal Care and Service | 553 | 5,268 | | | | |
| Sales and Related | -31 | ² 14,814 | | | | |
| Office and Administrative1 | ,098■ | 15,558 | | | | |
| Farming, Fishing, and | 54 | 1 ,975 | | | | |
| Construction and Extraction | 939 | 5,328 | | | | |
| Installation, Maintenance, | 765 | 4,558 | | | | |
| Production Occupations | 523 | 8,662 | l | | | |
| Transportation and | 1,566 | 12,176 | | | | |

COUNTY PROFILE Otter Tail Co.

ECONOMIC CHARACTERISTICS

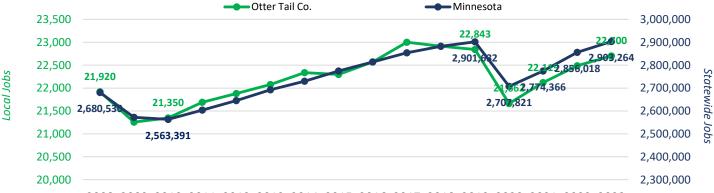
Coming out of the pandemic recession, after gaining jobs over the past year, Otter Tail Co. had the 18th largest economy of the 87 counties in the state. Otter Tail Co. was the 52nd fastest growing in the past year and the 39th fastest growing since 2019. From 2019 to 2023, employment in Otter Tail Co. is still down from the pandemic recession.

1,890 business establishments \$49,807 annual average wage

22,700 jobs \$1,130,629,813 total industry payroll

Job change, 2019-2023 -0.6% decline

Figure 16. Industry Employment Statistics, 2008-2023

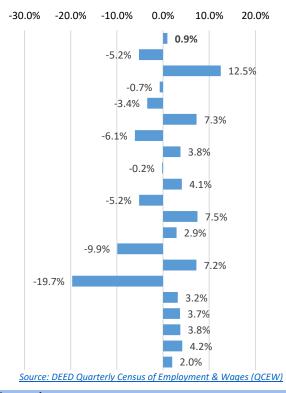


2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

Source: DEED QCEW program

| | | | Average |
|------------------------------------|-----------|------------|-----------|
| Table 15. Otter Tail Co. Industry | Number of | Percent of | Annual |
| Employment Statistics, 2023 | Jobs | Total Jobs | Wage |
| Total, All Industries | 22,700 | 100.0% | \$49,807 |
| Agriculture, Forestry, Fish & Hunt | 400 | 1.8% | \$46,485 |
| Mining | 27 | 0.1% | \$48,172 |
| Construction | 1,250 | 5.5% | \$63,323 |
| Manufacturing | 3,933 | 17.3% | \$58,885 |
| Utilities | 472 | 2.1% | \$104,776 |
| Wholesale Trade | 647 | 2.9% | \$59,668 |
| Retail Trade | 2,656 | 11.7% | \$32,510 |
| Transportation & Warehousing | 482 | 2.1% | \$47,393 |
| Information | 434 | 1.9% | \$73,052 |
| Finance & Insurance | 511 | 2.3% | \$69,572 |
| Real Estate & Rental & Leasing | 144 | 0.6% | \$31,670 |
| Professional & Technical Services | 493 | 2.2% | \$58,765 |
| Management of Companies | 82 | 0.4% | \$193,296 |
| Admin. Support & Waste Mgmt. Svcs. | 787 | 3.5% | \$47,875 |
| Educational Services | 1,348 | 5.9% | \$12,510 |
| Health Care & Social Assistance | 4,399 | 19.4% | \$13,005 |
| Arts, Entertainment, & Recreation | 283 | 1.2% | \$18,022 |
| Accommodation & Food Services | 1,881 | 8.3% | \$19,218 |
| Other Services | 748 | 3.3% | \$30,269 |
| Public Administration | 1,378 | 6.1% | \$59,166 |

Figure 17. Change in Jobs, 2022-2023



For more information on Otter Tail Co.'s population, labor force, and economic trends, contact:

Anthony Schaffhauser Regional Analyst, Northwest Minnesota

CareerForce Bemidji | 616 America Avenue NW, Suite 210 | Bemidji, MN 56601

Office: 320-441-6594 Email: anthony.schaffhauser@state.mn.us

web: www.mn.gov/deed/data/regional-lmi/

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