**XXXX County**

Request for Proposal

DATE

**Overview:**

In response to the COVID-19 Health Crisis, XXXX County is interested in soliciting proposals from qualified providers in providing broadband services to its residents in the unserved and underserved areas of the County. As a result of the COVID-19 Pandemic and Minnesota’s Peacetime Emergency, XXXX County’s residents are doing more e-learning, telemedicine and telecommuting from home. This has made it difficult for students, families and even businesses to work with their instructors, health professionals, work from home and conduct business in unserved and underserved broadband internet service areas. Unserved and underserved areas are defined as geographic areas that either have no services (unserved) or where broadband services are below the FCC and Minnesota State Office of Broadband Development’s recommended broadband speeds of 25 Mbps download and 3 Mbps upload speeds (underserved). Affordable access is designed to provide access to low-income housing locations throughout the County as well as students on the free and reduced lunch program. The County is looking for a partner or provider to deliver fully installed broadband service before DATE. The County is interested in any viable proposal including;

For a provider to:

1. Design the proposed broadband internet service delivery model to the identified unserved and underserved broadband areas identified in Exhibit A. This proposal and resulting accompanying supporting documentation must be clearly marked “Unserved/Underserved Broadband Proposal.” Proposed technologies shall be \_\_\_\_ (specify if there is a preference). Design proposal must include all proposed infrastructure, all equipment specifications as well as detailed narrative describing how the broadband will be deployed fully to the identified areas by DATE. Narrative must describe in detail how any and all backhaul wireline and/or fixed wireless infrastructure deployments will be implemented before the DATE deadline.
2. Provide a secondary proposal for a designed broadband internet service delivery model to deliver broadband services to low-income households within the identified areas in Exhibit A, and to the identified housing complexes in Exhibit B. This proposal and resulting accompanying supporting documentation must be clearly marked “Affordable Access Broadband Proposal.”
3. Identify in both design proposals a complete breakdown of all costs and expenses associated with the proposal including but not limited to infrastructure costs, head-end and on-premise equipment costs, permit and fees costs, any right-of-way costs, internet backhaul or mainline fees, any engineering review costs, and construction costs.
4. Describe in sufficient detail how the broadband internet service proposals will be redundant and resilient for the resulting customers in the identified locations.
5. Be a Minnesota based Internet Service Provider (ISP) in good standing with Office of Broadband Development and the Better Business Bureau.
6. Provider must secure a Performance Bond in the amount of the project ensuring delivery of turn key solution by DATE.
7. Provide all management, operations, maintenance, provisioning, customer service and troubleshooting of the resulting broadband internet service networks at provider’s expense.
8. Provide a Network Operations Center (NOC) and provide 24/7/365 network response to the resulting customers. Proposals must include details on customer service, marketing, communications, troubleshooting and NOC operations.
9. Provide details on the proposed Internet Service Package monthly fee charged to the residents in the “Unserved/underserved Proposal” as well as the “Affordable Access Proposal” who would consume these proposed broadband internet service offerings.
10. Provide demonstrated experience of providing broadband services in the proposed technology to residential customers. Proposal responses must include Provider’s existing customer base, coverage maps and current service offerings including rates, speeds, and latency times.
11. Be eligible for Federal funding and comply with Federal funding regulations including but not limited to compliance to audits and reporting for 7 years as well as prevailing wage regulations.
12. Provider cannot be debarred and must be in good standing with the State of Minnesota.