

# *Clinic @Home* by HealthMed

Presented to the

**MN Governor's Broadband Task Force**

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Steve Pontius, CEO  
Ron Mandelbaum, EVP & Co-Founder

HealthMed™

A Public Benefit Corporation

# HealthMed's "*Clinic@Home*"



Clinic@Home™

HealthMed's "*Clinic@Home*" offers an innovative in-home tele-health system of support and access to care. It's hybrid approach integrates high-touch services leveraging technology to improve physical and mental health, care coordination and improved outcomes for Minnesota's most at-risk and marginalized citizens. Our digital care platform set up in the home overcomes known access barriers such as transportation, limited providers, poor social determinants, physical disabilities and mental health challenges.

# The Digital Divide

The digital divide is the gap between those who have access to reliable and affordable broadband internet, technology tools and digital literacy training, and those who do not.

Those without access to connectivity have a harder time remaining independent in the community, finding employment and even experience a lack of access to healthcare services.

# HealtheMed: Committed to Bridging the Gap

HealtheMed is committed to bridging this digital divide, which is the major contributing factor of the disconnectedness of our clients.

It is a fact: “Health Equity” can not be achieved without “Digital Equity” and closing the digital divide.

HealtheMed applauds the leadership of the MN Governor’s Broadband Task Force for its critical work. We are trying to create the biggest societal impact with this unprecedented investment in the State of MN.

# High Impact: Client Outcomes Data



HealtheMed™ brings health home for the moments that matter.

We deliver the Quadruple Aim:

- 1 Improved healthcare related results for our clients;
- 2 Improved patient/caregiver communications;
- 3 Enhanced and measurable societal outcomes; and
- 4 Improved experiences for providers.



Clinic@Home™ overcomes access barriers such as physical challenges, transportation, social, or behavioral



Nearly 1 in 5 patients suffer adverse events within 5 weeks of hospital discharge. The Clinic@Home™ platform supports these high-risk transitions to home care, reducing events.



61% Increase in Medication Adherence



96% Client Renewal Rate by Case Managers



22% Reduction in Missed Appointments



Clinic@Home™ is already in 29 out of 87 MN counties



Clinic@Home™ is the first system of its kind in the country, and is a proud Minnesota innovation



Emergency Department visits reduced by over 50%

**5x-10x**

reduction in costs by enabling clients to stay within home & community-based services

Clinic@Home™

by



HealtheMed™

My Health, My Home, My Way.

A Public Benefit Corporation



Application of select Medicaid reimbursement codes results in sustainable cost recovery



Clinic@Home™ is covered by all Medicaid waivers: CADI, DD, BI, EW, AC, and CAC

Clients are supported by our:

- Nurse Consultants
- Client Engagement Specialists
- Technology Specialists
- HealtheMed contracted Advanced Practitioners, and
- Behavioral Health Specialists

**30  
+10**

Clients meet with a dedicated HealtheMed™ Nurse Consultant for 30 minutes per week, and with a Client Engagement Specialist for 10 minutes every week, on average

**4.2**

Clients meet with an HealtheMed™ Advanced Practitioner an average of 4.2 visits/year with a 97% Visit Completion Rate

**22**

Clients spend on average 22 minutes/day engaged in the platform

## How can the MN Governor's Broadband Task Force members help...

Of the 90,000 potential clients on a MN Medicaid waiver across the State, only about 500 clients will be served by the end of 2024, barely  $\frac{1}{2}$  of 1% of those who need this life-sustaining and cost-savings solution!

Will each of you commit to one action item in just one of the three following categories:

**1) Engage:** Invite us to follow-up with you at your company or organization.

**2) Connect:** We seek meaningful introductions to decision makers and influencers of **potential partners:** Examples include County and City leadership, Health System leaders, non-profit social service agencies like...Accra, Fraser, LSS etc

**3) Amplify:** We must get the word out that this exists, is working and it must expand. Faith-based organizations, local media and community activists and thought leaders would all be appropriate to inform.

## ***QUESTIONS & NEXT STEPS?***

Thank you for the opportunity to present today.  
We look forward to the follow-up.

**Steve Pontius, CEO**

m 612.741.2793 | **email** Spontius@healthemed.com

**Ron Mandelbaum, EVP & Co-Founder**

m 952.334.6333 | **email** Rmandelbaum@healthemed.com



The Clinic@Home™ system is helping people just like you stay independent.



## Clinic@Home™

Clinic@Home™ is an innovative system of care that connects you with care support in your own home. It's a stress-free, easy-to-use system where you can manage your medications, appointments, care services, and more all from the comfort of your home.

### WHAT WE OFFER YOU



#### A 50" SONY SMART TV

You will use it to access our health and support services along with local TV stations and free streaming content like Pluto, Tubi, and more with the click of a remote!



#### MEDICATION & APPOINTMENT REMINDERS

You will receive the right tools and support for your personalized care, such as an automated medication dispenser, contactless thermometer, pulse oximeter, and any other connected devices your doctor prescribes for you.



#### IN-HOME SUPPORT CARE TEAM

Using your existing care team or our dedicated practitioners, you will receive regular telemedicine visits with the help of a HealtheMed™ nurse consultant who will assist you in your home with your virtual practitioner visits at a date and time that's convenient for you.

# Clinic@Home™ is easy to use and the cost is fully covered by all Medicaid waivers.

*Our solution is already helping people just like you in over 29 Minnesota counties and growing!*



## WHAT OTHERS ARE SAYING ABOUT CLINIC@HOME™

*I don't have a car. Leaving the house gives me anxiety, and now I don't have to worry about getting to appointments - I have my appointments right here.*

- MARIA  
CLINIC@HOME™ CLIENT

*The HealtheMed team is great. They always check in on me and are always willing to help if I need anything.*

- SOFIA  
CLINIC@HOME™ CLIENT

*Before, trying to go [to] the doctor and getting my medications was stressful for me. This system is wonderful, I'm trying to get it for my wife too.*

- DONALD  
CLINIC@HOME™ CLIENT

*Everything now is so economical and convenient for me. I don't have to run anywhere or go anywhere. I can talk to the doctor right over the tv.*

- LUCIANA  
CLINIC@HOME™ CLIENT

## Ready to connect your home and health to achieve greater stability and independence?

Get started today by speaking with your waiver case manager or health plan care coordinator.

Your installation process can begin within 3-5 business days once your referral is approved.



HealtheMed™



(888) 562-1235



enrollment@healthemed.com



www.healthemed.com

## ABOUT HEALTHEMED™



HealtheMed™ is a public benefit corporation dedicated to helping at-risk clients in the state of Minnesota. Its first-of-its kind Clinic@Home™ system of care helps Medicaid-waivered clients get better access to care and support in their own homes.