Exhibit D: Fee-for-Service Rate Schedule

Contractor: KESMA FLAME LILY LLC

Effective: January 3, 2024

Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")		
See PBA for Placement and Follow-Up Services as referenced at: mn.gov/deed/job-		
seekers/disabilities/partners/guide/contracted-services/services/pba		
Occupational Communication Specialist Services (OCSS) Differential for PBA	\$400	Each
Informational Interview	\$100	Hour
Internship Services	\$100	Hour
Employment Supports/Job Coaching for Short Term Job Supports	\$100	Hour
Job Seeking Skills Training	\$100	Hour
Job Shadow	\$100	Hour
On-the-Job Evaluation Services	\$100	Hour
Work Experience – Services	\$100	Hour

Independent Living Services - General Services

Service Title	Rate	Unit
Independent Living Services	\$100	Hour
Self-advocacy emotional intelligence – 12 week course	\$3500	Each

Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$100	Hour

Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$100	\$35	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$100	\$35	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$100	\$35	Hour
Pre-ETS Workplace Readiness Training	\$100	\$35	Hour
Pre-ETS Introductory Work Activities	\$100	\$35	Hour
Pre-ETS Internship – Services	\$100	n/a	Hour
Pre-ETS Work Experience - Services	\$100	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$100	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$100	n/a	Hour

Small Business Services - General Services

Service Title	Rate	Unit
Consultation for Small Business	\$100	Hour
Coaching for Small Business	\$100	Hour

Social Coaching Services - General Services

Service Title	Rate	Unit
Social Coaching	\$100	Hour

Training Services - General Services

Service Title	Rate	Unit
Transportation Training (Public Transportation Training)	\$100	Hour
Other Skill Training/Occupational Vocational Training:		
Emotional intelligence; How to present and maintain employment (12-week	\$3,500	Each
program)		
Social Skills for Individuals with Severe Mental Health (12-week program)	\$3,500	Each

Other Provider Services - General Services

Service Title	Rate	Unit
Intake (Not Applicable to PBA)	\$100	Each
Travel Expense to Provider (to/from participant)	\$50	Hour