

Links to Registered Apprenticeship Resources:

MN Department of Labor and Industry Main Website - https://www.dli.mn.gov/

Apprenticeship MN Employer Page - https://www.dli.mn.gov/business/workforce/employers

Apprenticeship MN "Be an Apprentice" Page - https://www.dli.mn.gov/business/workforce/be-apprentice

Apprenticeship MN Sponsor Look Up Page - https://secure.doli.state.mn.us/apprenticeshipsponsor/

Construction Careers Pathway Main Website - https://constructioncareers.org/

Construction Careers Pathway Trades Page - https://constructioncareers.org/careers/

Construct Tomorrow Main Website - https://www.constructtomorrow.org/

Effective Conversation for Anyone (potential Sponsor/Employer) Seeking to:

- 1. Expand their hiring pipeline
- 2. Enhance Diversity, Equity and Inclusion
- 3. Align with community-based organizations (CBO's)
- 4. Experience increased retention
- 5. Change or enhance their current culture
- 6. Maximize networking and relationships to drive results

"What strategies is your company using to effectively (pick from list 1-6 above)"? Listen carefully and write down their response!!!

Ask this question, "Have you considered registered apprenticeship (RA) as a possible solution?

- * (if yes, say this "have you spoken with Leslie Philmon or LaRohn Latimer at DLI?") yes or no, please send an e-introduction so that we can rekindle the relationship or start one.
- * (If no, say this "RA has proven to be great at helping businesses recruit, train and retain staff, would you like more information"? If yes, "good, I will have LaRohn or Leslie get information to you".

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Service Commitment - Leslie and LaRohn will follow up within 48 hours to acknowledge the introduction and send RA information