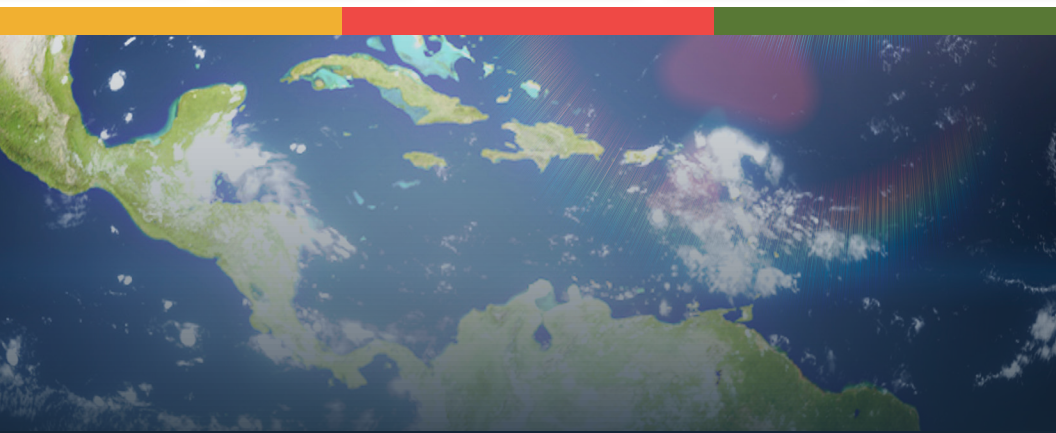


Welcome to Minnesota, the Problem Solving Capital of America!



Invest . Locate . Grow .

MINNESOTA

star of
the north*



Booth #437

Here's the truth: **If you want to be a leader in your industry, you want to be in Minnesota.**

We have:

- The **top health tech cluster** in the world
- Among the most **Fortune 500 companies per capita** in the U.S.
- **Medical Alley**, a network of over 800 healthcare leaders
- **Research powerhouses** such as the Mayo Clinic, University of Minnesota, Hormel Institute & many others
- **Lower cost of doing business and living** than the U.S. average and significantly lower than many major metropolitan areas
- **Abundant, clean, affordable** water supply
- **Ample available land and real estate** to expand and grow
- **A globalized economy** – 900 foreign-owned companies from 40 countries have outposts in Minnesota.

In Minnesota, you'll be as connected as you could ever hope to be: To your customers. To industry leaders who can help you grow. To supply chains. To infrastructure. To R&D. To a culture of innovation and excellence. To an educated and driven workforce, ready to work. To entrepreneurship and to a concentration of unique expertise you won't find anywhere else.



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MINNESOTA:

COMMITTED TO CLEAN TECH INNOVATION



#1 in Midwest for energy efficiency



Member of the **Heartland Hydrogen Hub**, which will develop and deploy clean hydrogen projects



First state in the Midwest to set a **2040 net-zero carbon emissions target** for electricity generation



59,000 clean energy jobs: specializing in renewables, energy efficiency, and advanced transportation



\$1.4 billion through 254 venture capital deals since 2003.



Home of BioMADE, the national biomanufacturing institute



Only state to offer refundable tax credits for Sustainable Aviation Fuel (SAF) usage and new SAF facilities



Education, R&D and government programs support clean tech R&D, electric vehicles, biofuels

A POWERHOUSE IN FOOD AND AGRICULTURE



\$21 billion in total agricultural sales



Home to #1 U.S. privately-held company: Cargill



#4 in exports of food & ag goods: \$9.4 billion



Home to Fortune 500 food & ag giants: CHS, General Mills, Hormel Foods, Land O' Lakes



#4 in food patents per capita: groundbreaking research and innovation



Home of the Plant Protein Innovation Center, whose 37 members span the supply chain

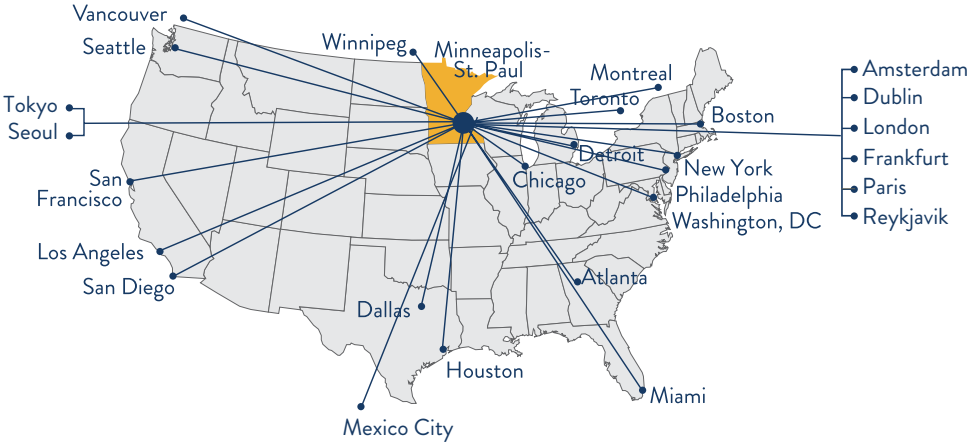


48,000 jobs in food manufacturing



MINNESOTA

ALMOST 160 NONSTOP FLIGHTS FROM MSP



**AIRPORT
6 TIMES
IN 7 YEARS**



**GREAT LAKES
PORT
(DRY BULK)**



**STATE FOR
INFRASTRUCTURE**



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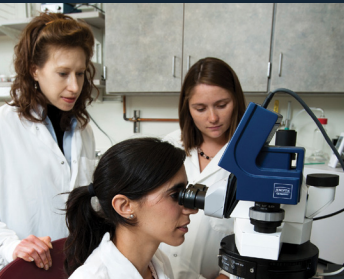
star of the north*

You'll be in Good Company

MINNESOTA



- ANI
 - Aldevron/Danaher
 - Bio-Techne
 - DiaSorin
 - Ferring/Rebiotix
 - Lifecore Biomedical
 - Kindeva
 - Microbiologics
 - NMDP (National Marrow Donor Program)
 - Nu-Tek BioSciences
 - Sanofi
 - Silk Road Medical
 - United Therapeutics
 - Wilson Wolf
- And many more...*



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STATE OF MINNESOTA

EMPLOYMENT AND ECONOMIC DEVELOPMENT

The Minnesota Department of Employment and Economic Development (DEED) is the state's principal economic development agency.

DEED programs promote business recruitment, expansion, and retention; international trade; workforce development; and community development.

MINNESOTA CO-EXHIBITORS





APEX is the private sector-led business development engine for northeast Minnesota and northwest Wisconsin. APEX investor-members represent some of the most influential companies in the region, with a collaborative approach to promoting sustainable economic growth. APEX attraction, expansion and retention efforts focus in areas including aviation, manufacturing, professional services and next generation forest products. APEX has impacted over 4,340 jobs in the region, resulting in an annual regional payroll of over \$177.9 million and contributing to over \$24.5 million in state and local taxes annually.



AREA PARTNERSHIP FOR ECONOMIC EXPANSION

<https://www.apexgetsbusiness.com>

Rachel Johnson, President & CEO

Email: rachel@apexgetsbusiness.com



DMC

Destination Medical Center
Rochester, MN



Destination Medical Center (DMC) is a public-private economic development partnership based in Rochester, Minnesota. In collaboration with the Mayo Clinic, the State of Minnesota, and the City of Rochester, we are investing \$585M and building the best life science and medical technology ecosystem in the world. A primary focus of those investments is Discovery Square, Rochester's premier innovation district, and the center of R&D in the city. This 50-acre project will ultimately be the location of more than 2M square feet of world class research real estate. Adjacent to Mayo Clinic's main research campus, Discovery Square is currently home to two buildings, a campus of the University of Minnesota, several Mayo Clinic partner companies, and Mayo Clinic's Regenerative Medicine and Advanced Diagnostics departments. With additional investments in infrastructure, real estate, transportation, housing, community spaces, and other quality-of-life amenities, Rochester's position as an investment destination will continue to expand.



DESTINATION MEDICAL CENTER

www.dmc.mn

Michael Flynn, Sr Director of Economic Development

Email: michaelflynn@dmceda.org



Great River Energy is a not-for-profit wholesale electric power cooperative serving 27 member-owner distribution cooperatives in Minnesota. The second largest power supplier in Minnesota by peak demand, Great River Energy owns and maintains \$2.9 billion in assets, including nine power generating stations and over 4,400 miles of transmission lines. Together, our systems provide reliable, cleaner electricity while maintaining affordable rates for 1.7 million people.

Great River Energy provides its members with a diverse energy supply, including wind, hydroelectric, natural gas, coal, and fuel oil sources. By 2035, Great River Energy's retail electric sales will be 90% carbon free and carbon emissions will be more than 90% reduced from 2005 base levels. This puts the cooperative in a position to meet Minnesota's new 100% carbon-free by 2040 standard.

The economic development team at Great River Energy provides an array of services to support new and expanding businesses. From real estate site selection to demographic data mapping and community networking, our team is ready to enhance your growth in Minnesota. Great River Energy and its member-owner cooperatives can also provide direct project financing in the form of 0% interest loans. Large power consumers may also qualify for customer-specific rate packages.



GREAT RIVER ENERGY
<https://greatriverenergy.com>

Jeff Borling, Economic Development Lead

Email: jborling@greenergy.com

GREATER MSP[®]

Minneapolis Saint Paul Regional Economic Development Partnership



GREATER MSP is a partnership of more than 4500 individuals from more than 300 leading businesses, universities, cities, counties, and philanthropic organizations working together to accelerate the competitiveness and inclusive growth of the Minneapolis Saint Paul region of Minnesota.



GREATER MSP

www.greatersp.org

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Greater Mankato Growth, Inc. (GMG) is comprised of four business units; Greater Mankato Growth, the regional chamber of commerce and economic development organization; Visit Mankato, the local destination management organization; City Center Partnership, a downtown development organization; and GreenSeam, which utilizes agriculture to build on the region's extensive agribusiness assets to develop the ag economy.

Regional Economic Development Alliance

Each of the communities and counties in Greater Mankato has its own unique strengths, which together combine to create a robust portfolio of regional assets. In 2009, a progressive group of these communities and counties joined together with Greater Mankato Growth to efficiently provide both regional and individual city and county information to businesses interested in the Greater Mankato marketplace, this group is known as the Regional Economic Development Alliance or REDA.



GREATER MANKATO GROWTH

<https://greatermankato.com/reda/>

Ryan Vesey, Business Development Director

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RICE COUNTY

Minnesota

Rice County, in partnership with its communities, works to foster an environment that welcomes economic development as a means to expand the tax base and create quality jobs, benefiting the county as a whole.



RICE COUNTY MINNESOTA

<https://www.ricecountymn.gov>

Sara Folsted, County Administrator

Email: sara.folsted@ricecountymn.gov



We partner with businesses like yours as well as state, regional and local organizations to achieve economic growth and job creation.

Energizing Your Future Location

Harness our energy to power your business growth. Our top-quartile reliability and industry-leading renewable energy portfolio, combined with our competitive pricing and energy efficiency incentives, make our service area an attractive option for businesses. We have a variety of certified sites, ready sites and ready buildings available to match your needs.



XCEL ENERGY

<https://www.economicdevelopment.xcelenergy.com>

Judy Ring, Business Recruitment Executive
Email: Judy.L.Ring@xcelenergy.com

MINNESOTA

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the north[★]**





mn MINNESOTA

———— Trade Office ————

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