

## Exhibit D: Fee-for-Service Rate Schedule

Contractor: Focus Corp MN, Inc.  
SWIFT Number: 0000253189001  
Effective: July 1, 2022

### Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement ("PBA")		
See PBA for Placement and Follow-Up Services as referenced at: <a href="http://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba">mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba</a>		
Informational Interview	\$60	Hour
Internship Services	\$60	Hour
Internship Wages	Wages + 50%	Hour
Job Coaching (Time-Limited)	\$60	Hour
Job Seeking Skills Training	\$60	Hour
Job Shadow	\$60	Hour
Job Tryout Services	\$60	Hour
Job Tryout Wages	Wages + 50%	Hour
On-the-Job Evaluation Services	\$60	Hour
On-the-Job Evaluation Wages	Wages + 50%	Hour
Work Experience – Services	\$80	Hour
Work Experience – Wages	Wages + 50%	Hour

### Benefits Services - General Services

Service Title	Rate	Unit
Benefits Coaching Hourly Services	\$60	Hour

### Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$60	Hour
Employee Development Services (Non-Integrated)	\$60	Hour

### Independent Living Services - General Services

Service Title	Rate	Unit
Independent Living Services	\$60	Hour

## Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$80	Hour

## Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$80	\$35	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$80	\$35	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$80	\$35	Hour
Pre-ETS Workplace Readiness Training	\$80	\$35	Hour
Pre-ETS Introductory Work Activities	\$80	\$35	Hour
Pre-ETS Internship – Services	\$80	n/a	Hour
Pre-ETS Internship - Wages	Wages + 50%	n/a	Hour
Pre-ETS Work Experience - Services	\$80	n/a	Hour
Pre-ETS Work Experience- Wages	Wages + 50%	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$80	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$80	n/a	Hour

## Training Services - General Services

Service Title	Rate	Unit
Driver's Permit/License Preparation and Training as an Accommodation	\$60	Hour
Transportation Training (Public Transportation Training)	\$60	Hour

## Other Provider Services - General Services

Service Title	Rate	Unit
Background Check (DHS specific)	\$65	Each
Intake (Not Applicable to PBA)	\$80	Each
Travel Expense to Provider (to/from participant)	\$50	Hour
Transportation to Vendor (participant is in vehicle)	\$50	Hour