



**Regional Spotlight:**  
**SOUTHEAST Planning Region**

# The Mayo Clinic and Jobs

*The Mayo Clinic has a major effect on the economy of southeastern Minnesota, with a proposed \$5 billion expansion of the world-renowned medical center likely to stimulate further growth.*

**D**estination Medical Center (DMC) is a \$5 billion plan to expand the Mayo Clinic's Rochester campus and further enhance the region's position as a global destination for health care services. Mayo officials estimate the expansion will create between 25,000 and 30,000 direct jobs, another 10,000 to 15,000 indirect jobs, and 1,800 to 2,200 construction jobs over the next 20 years. In all, Mayo officials estimate 35,000 to 45,000 jobs will be added in the region, plus significant new tax revenue.

How do these employment projections compare with DEED's earlier employment projections for the region?

DEED estimates, which did not factor in the Mayo proposal, also project steady job growth in the region, based partly on the expectation that the medical complex would

continue growing. Beyond that, though, it's difficult to compare DEED and DMC projections because they measured different time periods and possibly different areas.

DEED's employment projections are for the 10-year period from 2010 to 2020 (see Table 1), while the DMC projections are for a 20-year period.<sup>1</sup> DEED's projections are for 11 counties in southeastern Minnesota (Dodge, Fillmore, Freeborn, Goodhue,

Houston, Mower, Olmsted, Rice, Steele, Wabasha and Winona counties), while the DMC projections are for the "Rochester area."

## Comparing the Projections

The DMC projections (see page 23) show significant growth in health care and commercial/professional occupations, along with lower growth in the service sector (restaurants, retail, hotels, hospitality). The wages for these jobs range from health care professionals, which DMC projected will earn \$70,000 annually, to lower-wage service-sector employment, including hotel, hospitality, restaurant and retail jobs, projected to pay \$21,500 annually. With construction, infrastructure and transportation, education, and office and business-support occupations



TABLE 1

## Southeast Minnesota Employment Projections

Occupation	Percent Change	Total Change 2010-2020	Replacement Hires 2010-2020	Total Hires 2010-2020
<b>Total, All Occupations</b>	<b>14.3</b>	<b>36,384</b>	<b>59,620</b>	<b>97,350</b>
<b>Health Care Practitioners and Technical Occupations</b>				
Health Diagnosing and Treating Practitioners	25.8	3,450	2,540	5,990
Registered Nurses	24.5	2,097	1,550	3,650
Physicians and Surgeons, All Other	28.8	299	200	500
Pharmacists	23.9	133	140	270
Health Technologists and Technicians	24.9	2,111	1,750	3,860
Licensed Practical and Licensed Vocational Nurses	20.9	472	600	1,070
Medical and Clinical Laboratory Technologists	20.7	301	280	580
Emergency Medical Technicians and Paramedics	27.2	197	140	340
Pharmacy Technicians	27.5	189	120	310
Radiologic Technologists and Technicians	26.8	168	100	270
Other Health Care Practitioners and Technical	23.4	67	100	170
<b>Health Care Support Occupations</b>				
Nursing, Psychiatric and Home Health Aides	37.8	3,099	1,060	4,140
Home Health Aides	61.8	2,454	510	2,960
Nursing Aides, Orderlies and Attendants	15.3	645	540	1,180
Occupational Therapy and Physical Therapist Assist	38.7	82	30	110
Other Health Care Support Occupations	25.1	1,075	690	1,770
<b>Commercial and Professional Occupations</b>				
Supervisors of Office and Administrative Support Workers	12.4	251	540	790
Information and Record Clerks	13.3	966	2,170	3,150
Material Recording, Scheduling, Dispatching and Delivery	0.9	52	1,540	1,830
Secretaries and Administrative Assistants	19.0	1,063	750	1,820
Other Office and Administrative Support Workers	13.0	945	1,320	2,300
<b>Restaurant and Retail</b>				
Supervisors of Food Preparation and Serving Workers	4.7	70	310	380
Cooks and Food Preparation Workers	6.3	256	980	1,240
Food and Beverage Serving Workers	7.4	832	4,500	5,330
Other Food Preparation and Serving Related Workers	1.9	32	860	910
Retail Sales Workers	12.8	1,964	5,490	7,470
<b>Hotel and Hospitality</b>				
Hotel, Motel and Resort Desk Clerks	11.3	87	310	400
<b>Construction Related</b>				
Supervisors of Construction and Extraction Workers	25.0	153	140	290
Construction Trades Workers	28.0	1,955	1,520	3,480
Helpers, Construction Trades	48.0	73	40	110
Other Construction and Related Workers	6.6	50	200	250

Source: DEED Employment Outlook Projections

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TABLE 2 Destination Medical Center Job Breakdown

Estimated Mayo Clinic and DMC Related Jobs	Range of Job Growth		Salary Range		Estimated Average Mid-Point
<b>Mayo Clinic Jobs</b>					
Physicians and Scientists	911	1,041			
Allied Health Professionals	12,226	13,973			
Other	863	986			
Subtotal - Mayo Clinic	14,000	16,000			\$70,000
<b>Commercial/Professional</b>	5,000	5,500	\$35,000	\$116,000	\$45,000
<b>Restaurant/Retail</b>	1,500	2,500	\$18,000	\$25,000	\$21,500
<b>Hotel/Hospitality</b>	1,000	1,500	\$18,000	\$25,000	\$21,500
<b>Construction Related</b>	1,800	2,200	\$34,500	\$62,000	\$39,700
<b>Other</b>					
Trade, Transportation and Utilities	1,063	1,367	\$20,000	\$46,500	\$33,200
Education and Non-Mayo Health Services	1,496	1,924	\$27,500	\$78,500	\$37,100
Other Services	941	1,210	\$19,000	\$38,000	\$28,500
Subtotal - Other	3,500	4,500			\$33,600
<b>Permanent Jobs and Salary Range</b>	<b>26,800</b>	<b>32,200</b>			<b>\$53,000</b>

Source: Destination Medical Center "Job Growth Breakdown"

<sup>1</sup>DEED updates employment projections every two years using national models and local employment statistics in collaboration with the Bureau of Labor Statistics.