

### Exhibit D: Fee-for-Service Rate Schedule

Contractor: LJ&A Employment Counseling and Placement Services, LLC  
 Effective: July 19, 2023

#### Job Related Services - General Services

Service Title	Rate and Unit	Unit
Placement and Follow-Up Services under a Performance Based Agreement (“PBA”)		
See PBA for Placement and Follow-Up Services as referenced at: <a href="https://mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba">mn.gov/deed/job-seekers/disabilities/partners/guide/contracted-services/services/pba</a>		
Informational Interview	\$100	Hour
Job Coaching (Time-Limited)	\$115	Hour
Job Seeking Skills Training	\$100	Hour
Job Shadow	\$100	Hour

#### Employee Development Services - General Services

Service Title	Rate	Unit
Employee Development Services (Integrated)	\$100	Hour

#### Post-Secondary Education Services - General Services

Service Title	Rate	Unit
Postsecondary Supports	\$100	Hour

#### Pre-ETS Services

Service Title	Individual Rate	Group Rate (3+ Students in Group)	Unit
Pre-ETS Job Exploration Counseling Services	\$100	n/a	Hour
Pre-ETS Post-Secondary Education Counseling Services	\$100	n/a	Hour
Pre-ETS Instruction in Self-Advocacy Services	\$100	n/a	Hour
Pre-ETS Workplace Readiness Training	\$100	n/a	Hour
Pre-ETS Introductory Work Activities	\$100	n/a	Hour
Pre-ETS Intake (only VR eligible students)	\$125	n/a	Each
Pre-ETS Work-Based Learning Coaching (only VR eligible students)	\$115	n/a	Hour

**Social Coaching Services - General Services**

<b>Service Title</b>	<b>Rate</b>	<b>Unit</b>
Social Coaching	\$125	Hour

**Other Provider Services - General Services**

<b>Service Title</b>	<b>Rate</b>	<b>Unit</b>
Intake (Not Applicable to PBA)	\$125	Each
Travel Expense to Provider (to/from participant)	\$50	Hour
Transportation to Vendor (participant is in vehicle)	\$50	Hour